



SEO FOR WELLNESS PEOPLE

SESSION 1 – KEYWORD RESEARCH

Serena Star-Leonard

A BIT ABOUT US!



JASON STEIN

- Licensed acupuncturist since 1989
- Taught business to wellness people for 15 years
- Founder of Wellness Renegades
- Co-host of Wellness Renegades Podcast



SERENA STAR-LEONARD

- Best selling author
- Taught small business website building & web marketing for 12 years
- Co-owner of Website Alchemy
- Old school digital nomad 9 years online business - 35 countries.



What is your name?

What you do?

MAKE THE MOST OF THE COURSE!

Ask questions

Do the coursework!

Use your coaching sessions

Reach out!

SEO IS...

... the art of increasing the quality and quantity of organic search traffic to your website.

... about being found by your *ideal* customers.

SEO FUNDAMENTALS 0-80%

- 1. Understand what people are searching for.
- 2. Make it crystal clear that you do what they are searching for.

WHY SEO SEEMS HARD

Website Speed?

Keywords/ Keyphrases?

Featured

Snippets?

On Page SEO?

Google My Business?

Freshness/ Recency?

Backlinks?

Sales Copy?

Time on Page?

It's just a checklist!

Website Speed

Keywords/Key Phrases

A Secure Website (https://)

Compelling Website Text

Understanding What People are Searching for

On Page SEO

Backlinks

Google My Business

Freshness/Relevancy

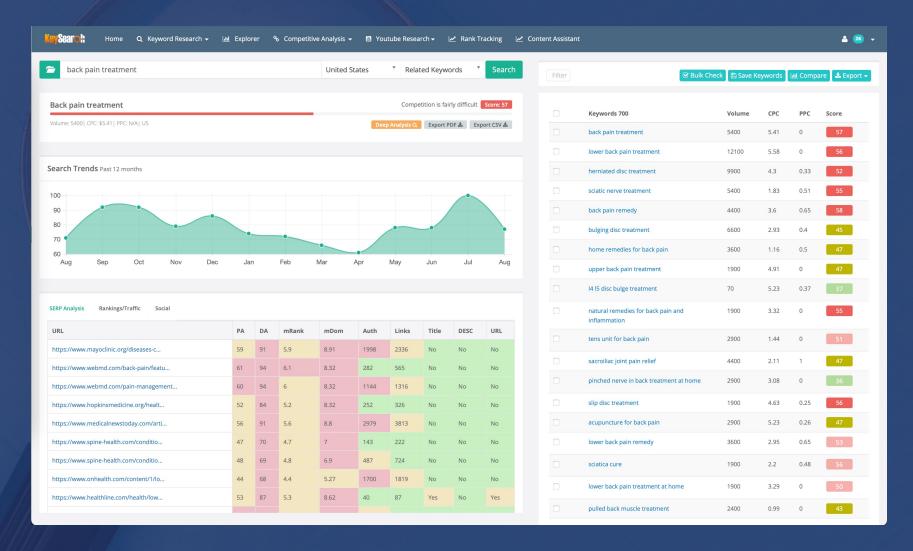
FAQ/Featured Snippets

Time on Page

KEYWORD RESEARCH - BACK PAIN

Keyword	Volume Score Keyword		Volume Score		Keyword	Volume Score Keyword		Volume Score			
						1			pinched nerve in lower back		
acupressure for sciatica	260	24	back strain treatment	1900	40	herniated disc treatment	9900	52	treatment	880	52
acupuncture for back pain	2900	47	back therapy	880	55	home remedies for back pain	3600	47	pinched sciatic nerve treatment	480	49
acupuncture for herniated disc	480	28	back treatments	320	58	inflammatory back pain treatment	170	42	pulled back muscle treatment	2400	43
acupuncture for lower back											
pain	1000	50	backache relief	1300	59	inversion therapy	4400		pulled lower back muscle treatment	590	41
back decompression	1900	51	backache treatment	140	59	low back pain physical therapy	590	42	radiofrequency ablation for back pain	480	44
	10100					lower back and knee pain					
back doctor	12100	26		20	56	treatment	210		relief for lower back pain	880	58
back injury treatment	720	56	best remedy for back pain	320	60	lower back massage	3600		sacroiliac joint pain relief	4400	47
back muscle strain treatment	1000	42	best treatment for back pain	320	59	lower back muscle strain treatment	480		sciatic nerve massage	1900	28
back pain doctor	6600	41	best treatment for lower back pain	390	58	lower back pain muscle	4400	54	sciatic nerve pain remedy	1000	54
back pain doctor near me	1900	29	bulging disc treatment	6600	45	lower back pain remedy	3600	53	sciatic nerve treatment	5400	55
back pain help	2900	56	chiropractor for sciatica	2900	23	lower back pain treatment	12100	56	sciatica cure	1900	56
back pain management	590	47	chronic back pain treatment	590	52	lower back strain treatment	1600	46	sciatica therapy	480	54
back pain remedy	4400	58	cure for back pain	590	59	massage for back pain	2900	39	severe back pain relief	590	56
back pain specialist	1900	47	cure for lower back pain	720	59	massage for lower back pain	1900	42	slip disc treatment	1900	56
back pain specialist near me	1300	43	dry needling for back pain	390	35	middle back pain treatment	880	41	sore back remedies	320	59
back pain therapy	590	59	heating pad for back pain	3600	45	natural remedies for back pain	880	55	spine pain treatment	140	57
						natural remedies for back pain and					
back pain treatment options	480	54	heating pad for lower back pain	1600	45	inflammation	1900	55	thoracic back pain treatment	320	37
			herniated disc lower back								
back pain treatments	4400	55	treatment	880	55	non surgical spinal decompression	480	29	upper back pain treatment	1900	47
back spasm remedy	590	48	herniated disc pain relief	880	38	physical therapy for lower back pain	1900	45			
back spasms treatment	2900	51	herniated disc physical therapy	1300	37	physical therapy for sciatica	2400	37			
back sprain treatment	720	48	herniated disc relief	720	46	physiotherapy for back pain	1900	39			

KEYSEARCH TUTORIAL



ACTIONS

- 1. Make a list of keyphrases
- 2. Make a list of blog ideas
- 3. Download your lists (as a .csv) and save as an excel file
- 4. Share a few of your interesting keywords in the group